

ECONOMIC AND BUSINESS HISTORY 23/24

LECTURE 10 – INEQUALITY AND GLOBALIZATION



Globalization and Inequality?



1. *Belle Époque*

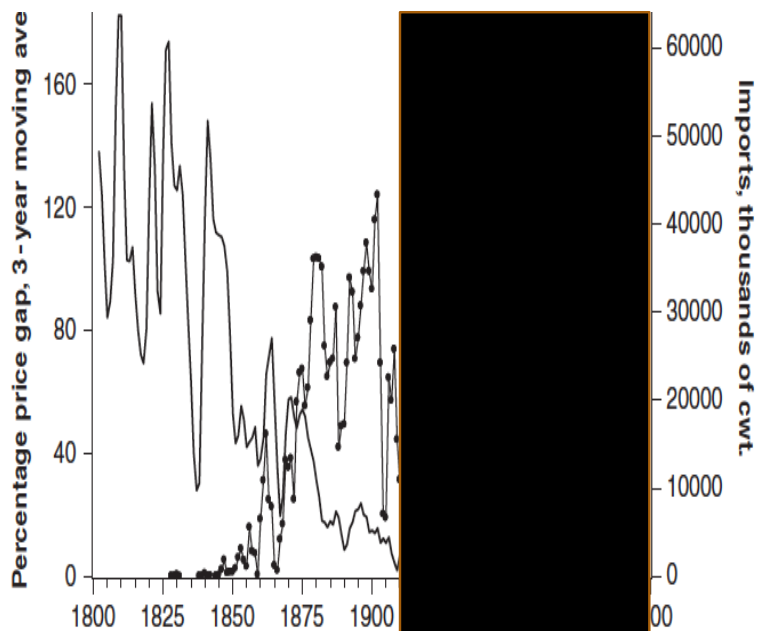


2. Any Losers

0. Reminder: Globalization Impacts

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1st Globalization Trade



— Anglo-American wheat price gap
—•— British imports of US wheat

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Real Wages

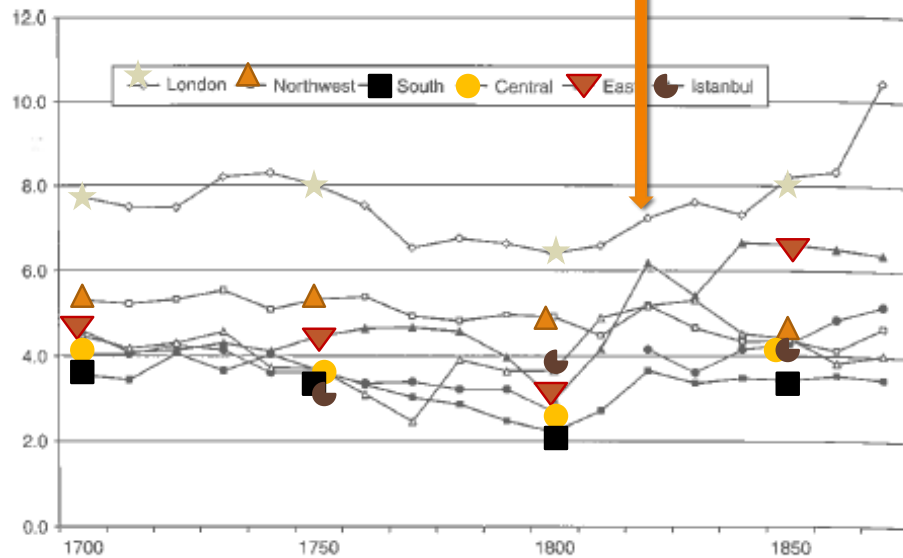


Figure 9.1 Real wages of European unskilled construction workers, 1700–1870 (Allen, 2001; Özmucur and Pamuk, 2002)

1st Globalization: Capital Flows

Table 2. Main recipients of foreign investment

US dollar billion	1913/1914	%	Cumulative		2001	%	Cumulative
USA	7.1	15.8	16	USA	6277	26.9	27
Russia	3.8	8.4	24	United Kingdom	2204	9.4	36
Canada	3.7	8.2	32	Germany	1866	8.0	44
Argentina	3.0	6.7	39	France	1431	6.1	50
Austria-Hungary	2.5	5.6	45	Netherlands	1027	4.4	55
Spain	2.5	5.6	50	Italy	943	4.0	59
Brazil	2.2	4.9	55	Japan	871	3.7	63
Mexico	2.0	4.4	60	Belgium/Luxemb.	741	3.2	66
India and Ceylon	2.0	4.4	64	Hong Kong	608	2.6	68
South Africa	1.7	3.8	68	Canada	597	2.6	71
Australia	1.7	3.8	72	China	534	2.3	73
China	1.6	3.6	75	Switzerland	521	2.2	76
				...			
				Brazil	443	1.9	
				India	130	0.6	

Note: The figures for end-2001 refer to international liabilities from direct and portfolio investments and long-term bank loans.
Sources: For 1913/1914 the source is Wilkins (1989). For 2001 the data for portfolio debt investments are taken from the International Financial Statistics of the International Monetary Fund (2004), foreign direct investment data come from the World Investment Directory of UNCTAD (2004), loans from commercial banks are taken from the Bank for International Settlements (2004). Debt data for Brazil, China and India were calculating using World Bank statistics: World Bank (2004a). Equity investments were derived from the Coordinated Portfolio Investment Survey of the International Monetary Fund (2003).

1st Globalization: Capital Flows

Table 1 Dates of Financial Crises, 1880-1913

Country	Banking Crisis	Country	Banking Crisis	Country	Currency Crisis	Country	Currency Crisis
Argentina	1890	Italy	1891	Argentina	1885	Germany	1907
Argentina	1891	Italy	1893	Argentina	1890	Greece	1885
Australia	1893	Italy	1907	Argentina	1908	India	1891
Austria	1882	Japan	1901	Brazil	1889	Italy	1894
Austria	1883	Japan	1907	Brazil	1898	Italy	1908
Austria	1884	Mexico	1884	Canada	1891	Japan	1900
Belgium	1885	Mexico	1885	Canada	1893	Japan	1904
Brazil	1890	Mexico	1907	Canada	1908	Japan	1908
Brazil	1891	Mexico	1908	Chile	1887	New Zealand	1903
Brazil	1897	Netherlands	1897	Chile	1889	Portugal	1891
Brazil	1900	New Zealand	1893	Chile	1898	Russia	1891
Brazil	1901	New Zealand	1894	Egypt	1900	Turkey	1886
Chile	1889	New Zealand	1895	France	1888	Turkey	1903
Chile	1898	Portugal	1891	Germany	1893	USA	1891
Chile	1907	Sweden	1897				
Denmark	1885	Sweden	1907	Country	Sovereign Debt Crisis	Country	Sovereign Debt Crisis
Denmark	1907	Turkey	1895	Argentina	1890	Russia	1885
Egypt	1907	UK	1890	Brazil	1898	Spain	1882
Finland	1900	USA	1884	Chile	1880	Spain	1900
France	1882	USA	1893	Greece	1894	Turkey	1880
France	1889	USA	1907	Italy	1894	Uruguay	1891
France	1907	Uruguay	1913	Mexico	1880		
Germany	1901			Portugal	1892		

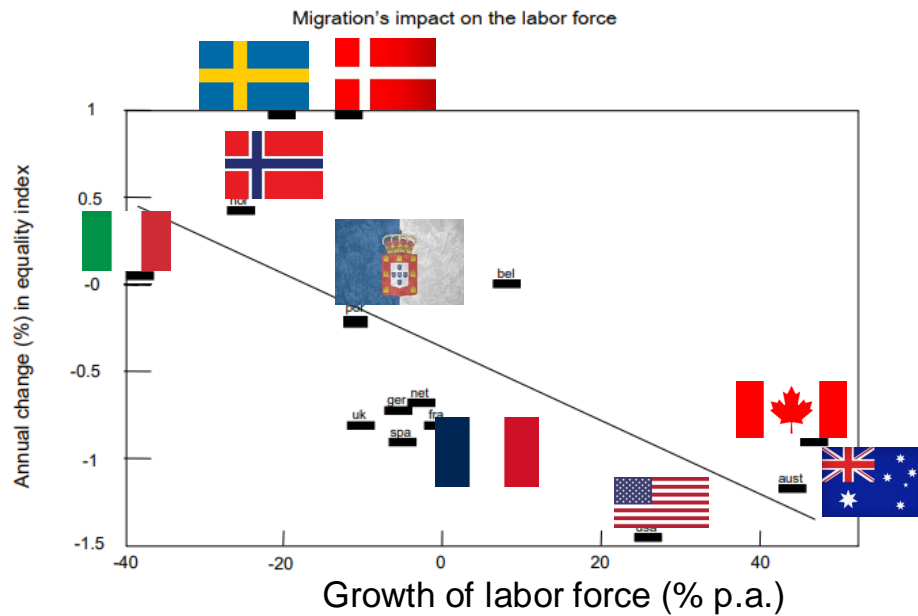
Notes: Sources for these dates are data Underlying Bordo, Eichengreen, Klingebiel, and Martínez-Peria (2001), Beim and Calomiris (2001) and Reinhart, Rogoff and Savastano (2003). The crisis in Belgium was not dated by BEKM but was highlighted by Buyst and Maes (2007). The debt default in Italy (1894) was discussed in Tattara (2003) and Spain (1900) in Comin (2012).

1st Globalization: Labour Flows

	Δ Active Pop. 1870-1913	Δ Real wages 1870-1913	Real wages / british real wages	
			1870	1913
Ireland	-45%	32%	73%	92%
Italy	-39%	28%	48%	95%
Norway	-24%	10%	40%	56%
Fonte: Daudin et al, p. 21.				

1st Globalization: Labour Flows

Figure 2



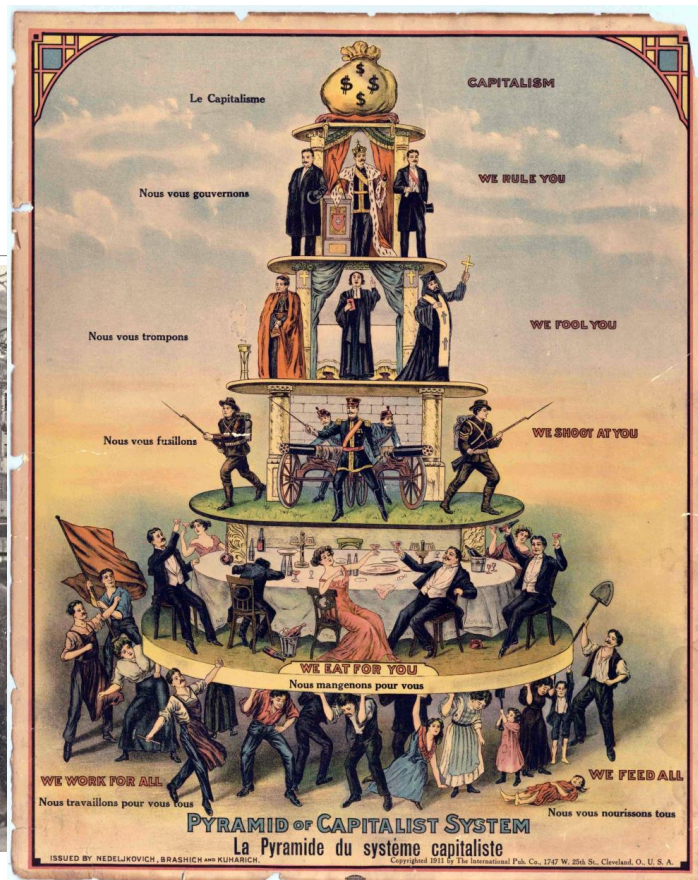
1st Globalization: Labour Flows

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1. Belle Époque

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Belle Époque: for whom?

- Global Capital Flows
- Multinationals
- Large modern firms
- High Returns w/ foreign and domestic portfolios
- Innovation
- Demand for Capital, not so much for labour



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Belle Époque: for whom?



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The Condition of the Working Class in England (1844)

“The smaller peasants in Germany are usually poor, and often suffer want, but they are less at the mercy of accident, they have at least something secure. The proletarian, who has nothing but his two hands, who consumes today what he earned yesterday, who is subject to every possible chance, and has not the slightest guarantee for being able to earn the bare necessities of life, whom every crisis, every whim of his employer may deprive of bread, this proletarian is placed in the most revolting, inhuman position conceivable for a human being.”

cit. in Pamuk e Van Zanden 2010, p. 218)

F. Engels, a German industrial with business ties with England, denounces:

- Job insecurity
- Extremely poor health conditions
- Child labor
- Criminality and Dissolution of family life

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The Communist Manifesto

Written in 1847 and published (in ...) in 1848

Created at a period of social unrest throughout all of Europe:

- Popular rising against high agricultural prices (Ireland, Belgium)
- Revolts for universal voting and political rights (Paris, Berlin)
- Nationalist Revolts (Naples, Budapest, Bucuresti, Prague)



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Unfavourable Conditions for Workers

In proportion as the bourgeoisie, i.e., capital, is developed, in the same proportion is the proletariat, the modern working class, developed – a class of labourers, who live only so long as they find work, and who find work only so long as their labour increases capital. These labourers, who must sell themselves piecemeal, are a commodity, like every other article of commerce, and are consequently exposed to all the vicissitudes of competition, to all the fluctuations of the market.

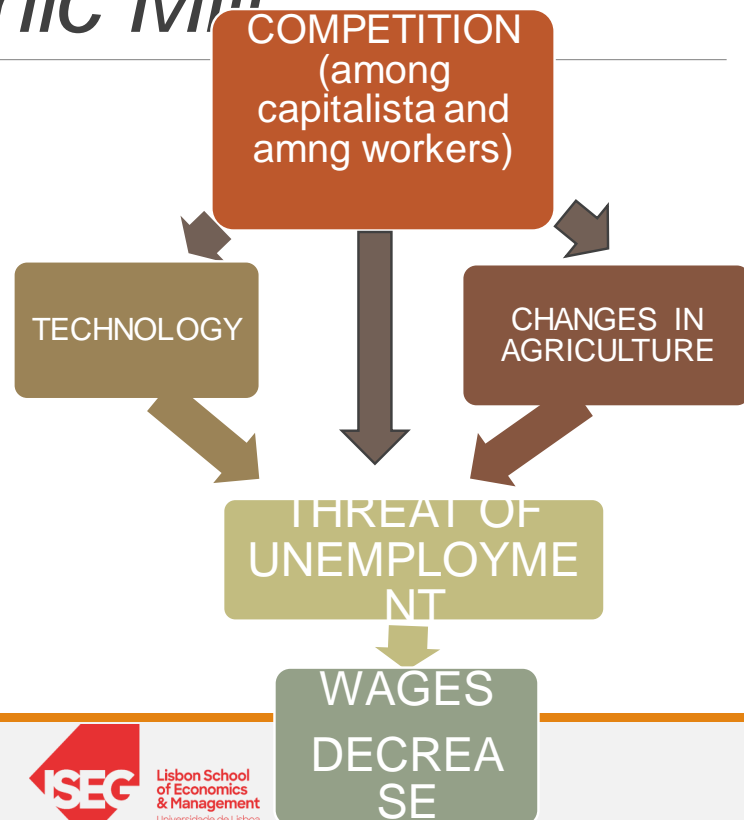
The workman (...) becomes an appendage of the machine, and it is only the most simple, most monotonous, and most easily acquired knack, that is required of him. Hence, the cost of production of a workman is restricted, almost entirely, to the means of subsistence that he requires for maintenance, and for the propagation of his race. (...)

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The “Satanic Mill”

Industrialisation has placed workers in their worst ever condition

Does this fit with the data?



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Was there a “Satanic Mill”?

In Manifesto, the growth industry implies the decrease of the real wage

This outcome is observable if we look at the [Real Wages](#) of unskilled laborers

[Real Wages](#) = nominal wage * CPI (Consumer Price Index or basket)

Why unskilled labourers?

- The most vulnerable to changes in the labour market
- Their wages represent the pure value of labour (unskilled = no human capital included)

Real Day Wages, UK

DATAS	GDPpc (annual growth rate)	Real wages (annual growth rate)		
		Feinstein 1998	Allen 2001	Clark 2006
1780-1820	25%	14%	12%	35%
1820-50	33%	20%	4%	13%
1850-70	37%	9%	20%	24%

Evolution of the Real Wage (UK)

Despite adverse forces, real wages **did** grow!

- “wages did not decline in the face of rapid population growth (...). In previous periods (...) rapid population growth had resulted in a strong decline in real wages” (Pamuk e v. Zanden, 225)

However, they grew at a lower pace than the GDPpc (except for 1780-1820, according to Clark 2006)

Industrialized UK vs The Others

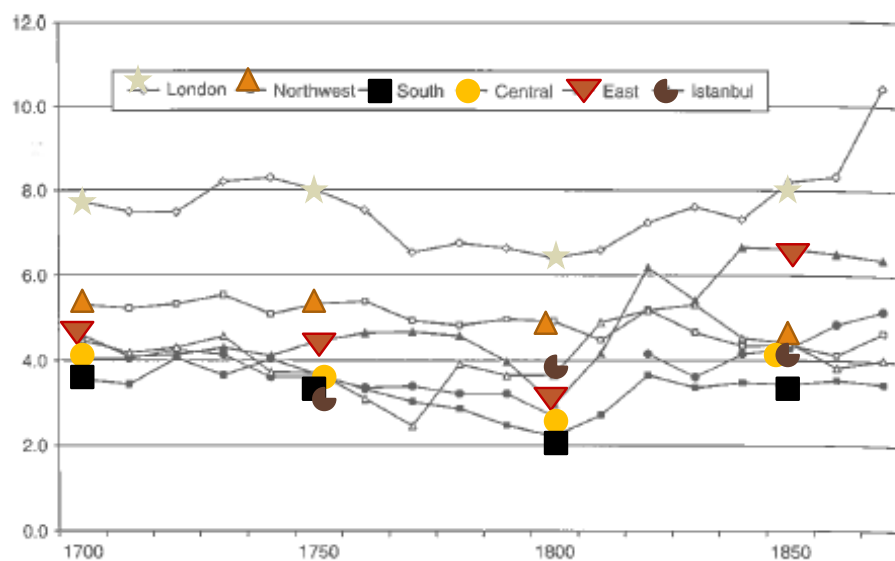


Figure 9.1 Real wages of European unskilled construction workers, 1700–1870 (Allen, 2001; Özmucur and Pamuk, 2002)

Real Wages vs Other Indicators

“Real Wages” is an indicator with methodological and theoretical shortcomings:

- Uncertainty in the composition of the price index and commodity baskets
- Based on DAY WAGES, not annual income
- They do not capture directly ‘welfare’ or ‘well-being’

Living Standards data:

They have the advantage of having Normal Distribution and/or reflecting the median individual

Biometric Data;

Average Life Expectancy at birth;

Literacy;

Life Expectancy at birth

	1820	1870	c. 1913
GB	40	41	53,5*
France	37	42	51,5
Germany	32	36	49,0
Holland	32	37	56,1
Sweden	37	45	58,6
Italy	30	33	48,4
Spain	30	34	41,5
Poland	29	32	42
Turkey	27	31	n.a.
Russia	25	30	31,5

England, industrialised in 1820 had the highest LiEx;

Germany and France saw their LiEx increase during industrialization.

LiEx also increased in non-industrialised CAEs, like Holland or Sweden;

However, LiEx of control group (non-CAEs countries) also increased.

Literacy (indicator = % of adult who can sign)

	1820	1870
GB	53	76
France	38	69
Germany	65	80
Holland	67	81
Sweden	75?	80?
Italy	22	32
Spain	20	30
Turkey	6?	9?
Russia	8	15

Industrialization did not set GB apart

In France and Germany, literacy increased during industrialization.

This also happened to the control group.

Literacy (W, E and S Europe)

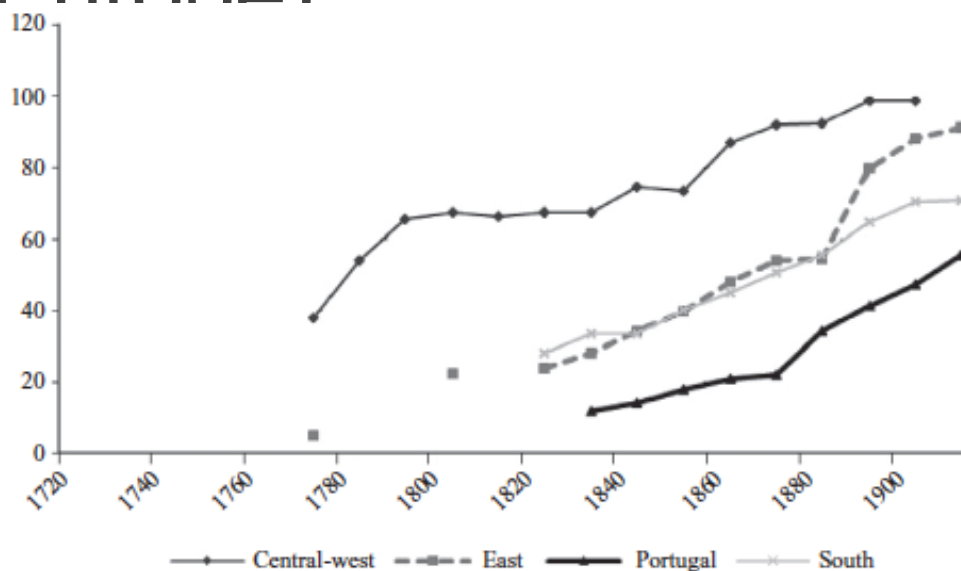
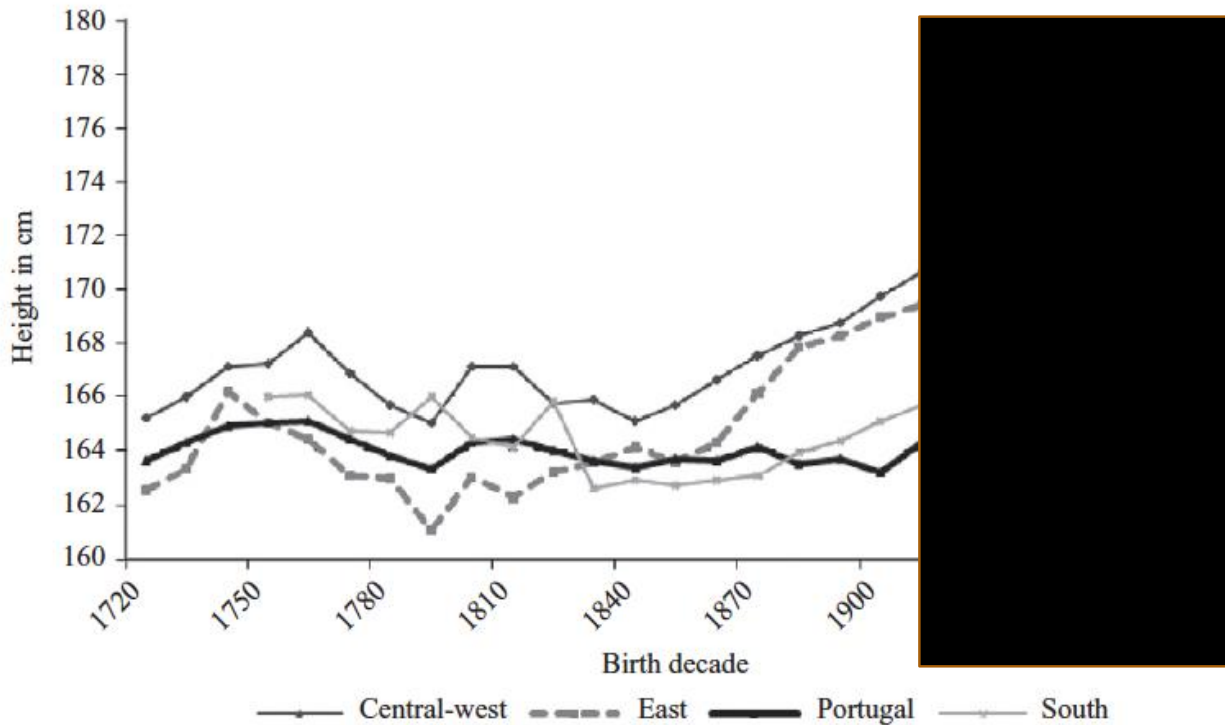


Figure 7. Panel B: Literacy in Europe late eighteenth to early twentieth century, by birth decade

Notes: Central-west: Germany, Austria, the Netherlands, the UK, Ireland, France, Sweden. East: Russia, Poland, and Hungary. South: Italy and Spain.

Sources: Portugal and Spain: Tortella, 'Economic retardation'. Spain: Carreras and Tafunell, *Historia económica*; Graff, *Legacies*. Italy: Flora, *State*. Russia: Mironov, 'Literacy'; *Russian Census 1897*. Hungary: Tóth, *Literacy*. Poland: *Первая всеобщая перепись населения Российской Империи 1897*; *United Nations Demographic Yearbook 1963*. Austria: Graff, *Legacies*. Germany: Hofmeister, Prass, and Winnige, 'Elementary education'. France: Gillis, 'Literacy'. Sweden: Johansson, 'History'. Czech and Slovak lands,

Height (W, E and S Europe)

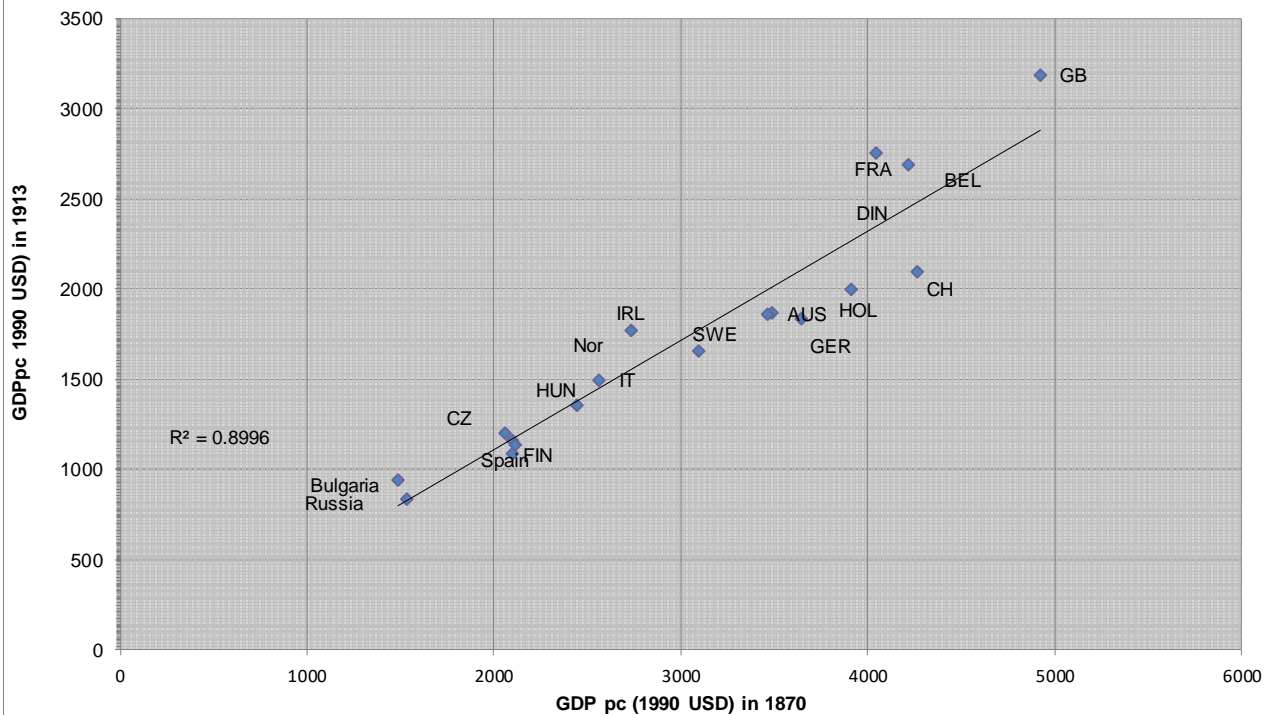


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GDPpc 1870 and 1913: Divergence or Convergence?



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Living Standards

“Real Wages” and other living standards data show observable improvements across the class divide (in industrialised and non-industrialised countries)

- The Liberal Order of the 1st Globalization elevated the condition of the working class, which benefitted from low prices and the possibility to migrate

2. Losers?

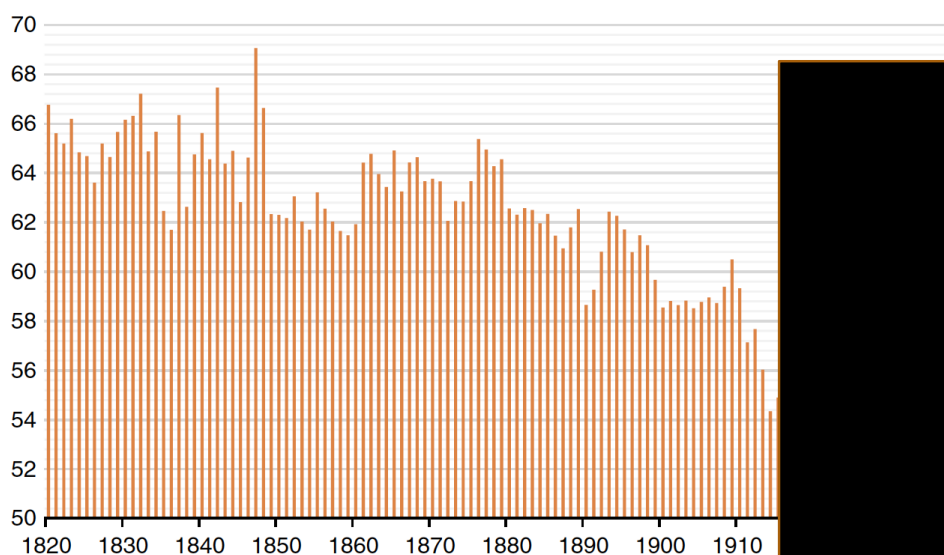
1st Globalization

This 1st Globalization started with the international division of labour, in which poorer countries had no opportunity to identify their comparative advantages

Industrialisation of some economies made agricultural goods too expensive to produce domestically and increased the demand for raw materials

Early Globalization stimulated trade on agrarian goods

SHARE OF PRIMARY PRODUCTS IN EXPORTS, BASELINE SERIES, 1820-1938



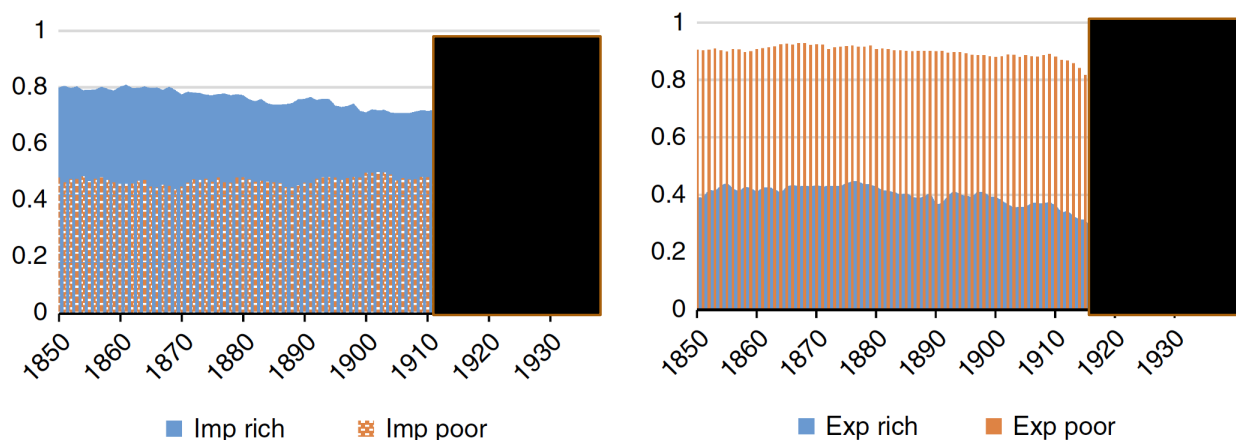
Primary Sector and Globalization

- Limited supply of capital and labour available for international transfer (proximity to the centre benefitted US and Continental Europe)
- Specializing in agricultural and mining production and exchanging their surpluses of primary products for manufactures, in countries where the primary sector was more profitable (or increased more real income)
- Specialisation left economies vulnerable without the mounting demand for foodstuffs and raw materials of the industrializing regions at the centre

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Specialization Pattern Emerged

SHARE OF PRIMARY PRODUCTS IN EXPORTS AND IMPORTS IN RICH AND POOR COUNTRIES



Sources: «product composition» http://www.uc3m.es/tradehist_db and text.

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UK	90
Belgium	73
Germany	64
Switzerland	64
Sweden	50
France	46
Denmark	46
Netherlands	44
Norway	39
Austria	31
Czechoslovakia	28
Finland	27
Italy	20
Hungary	19
Spain	15
Poland	13
Russia	9
Yugoslavia	6
Romania	6
Greece	4

Manufactures per Population : Europe and elsewhere (100 = US in 1913)

Canada	84
Australia	75
New Zealand	66
Argentina	23
Chile	17
Japan	6
Mexico	5
South Africa	5
Brazil	2
India	1

The Danger of Enclave Economies

- An 'enclave economy' is a country where external demand for a few specific commodities or raw materials (typically cash crops like rubber, cotton, cocoa, bananas, coffee, palm oil) develops a strong export sector but leaves the rest of the economy unchanged
- Thus, for instance:
 - In Angola, 1887-1912, rubber represented 64% of exports.
 - In Nigeria, 1881-1889, palm oil (and by-products) represented 75% of exports

The Danger of Enclave Economies

- Industrial demand for primary materials of the central economies created an opportunity for specialization in some hitherto loosely connected areas of the globe.
- This led to the development of highly-specialised economies and to good infrastructure
- Also, the First Globalization also introduced: rubber in Asia, Coffee in Brazil, Tea in Ceylon, Cotton and Tea in Africa, etc. Etc....
- While these economies grew, there are little signs of convergence after 1870 (see next slide)

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Between-country Convergence or Divergence?

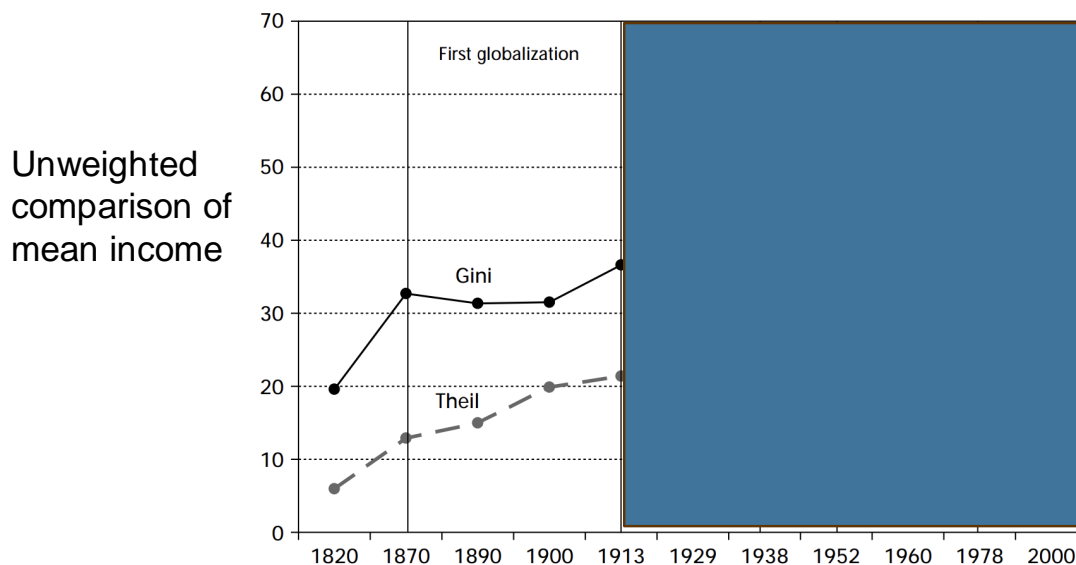


Figure 2.1 Concept 1 inequality, 1820–2000

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Even more important were ‘self-imposed limits’

- “the major obstacles to the diffusion of modern technology were to be found within countries rather than between them” (Text 3, p. 9)
- Non-economic influences, particularly social attitudes, customs, beliefs and motivation to succeed economically, are important determinants of the rate at which new techniques are diffused throughout an economy.
- Rigid societal norms, regulation of markets, low education levels, as well as the low social value attached to industry and profit in the culture of some of countries constituted insurmountable barriers to the adoption of the new industrial technology,

National: the roles of the state

- Influence of the political landscape “the socio-political fabric”
 - In France, strong concern for continuity meant that technical change was relatively slow and that the government did not play a major role in promoting economic development.
 - In Germany, on the other hand, achieved rapid industrialization led by the state, despite the fact that the old order retained much of its force.
 - Denmark and Sweden created expansionary economies as much by changing the direction of their economic efforts as by altering the structure of their institutions or the habits of their peoples.

The Archetypical contrast: Japan vs China

- Displaying a common policy of exclusiveness and virtual absence of contracts with foreign countries, as well as a social structure and system of land ownership that acted as a barrier to industrialization, their responses to Western intervention in their affairs were totally different.
- With a high receptivity to the new technology, Japan began industrializing rapidly towards the end of the nineteenth century without any major social or cultural changes
- The Chinese government remained contemptuous of Western civilization and opposed to social and economic change (prohibition of steam boats)

Between-country Convergence or Divergence?

Weighted comparison of mean income (See the difference, when large countries with low growth like China and India are factored in)

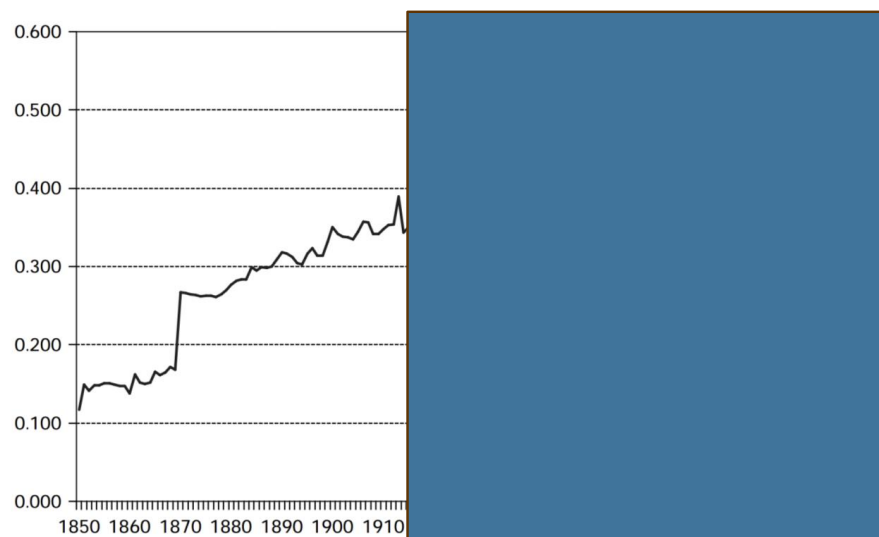


Figure 2.2 Concept 2 inequality (Gini coefficient), 1820–2000

Source: Calculated from Maddison (2004)

Conclusion of Text 2

“What was an even greater obstacle to the spread of industrialization was the fact that many countries, even when they received inflows of foreign labour and capital, lacked absorptive capacity, the knowledge base, institutions and flexibility necessary to take advantage of the changing technological opportunities that presented themselves.” (Text 3, p. 10)